

December 8, 2014

# FINANCIAL TECHNOLOGY PARTNERS LP FTP SECURITIES LLC

*is pleased to announce its  
role as advisor to*



*in its strategic investment in*



*with additional participation from*



Bain Capital *Ventures*



Adams Capital Management

*for approximately*

# \$ 70,000,000

FINANCIAL  
TECHNOLOGY  
PARTNERS

*The Only Investment Bank  
Focused Exclusively on Financial Technology*

[www.ftpartners.com](http://www.ftpartners.com)



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# CIBC Invests in Dynamics

## FT Partners Advises CIBC on its Investment in Dynamics' \$70 million Series C Capital Raise

### Transaction Overview and Rationale

#### Overview of Transaction

- On December 8, 2014, Dynamics announced it closed a \$70 million Series C round of financing that included new investors CIBC and MasterCard along with existing investors Bain Capital Ventures and Adams Capital Management
- The investment by CIBC follows the successful launch with Dynamics of the marquee CIBC Tim Hortons Double Double Card, which combines a no-fee CIBC credit card with a Tim Card, all in one
- Dynamics designs and manufactures integrated payment cards and advanced payment platforms; the company has currently launched products with banks in the United States and Canada
- CIBC is a leading Canadian-based global financial institution with a market capitalization of \$41 billion and a Basel III Common Equity Tier 1 ratio of 10.3%; through its three major businesses, Retail and Business Banking, Wealth Management and Wholesale Banking, CIBC provides a full range of financial products and services to 11 million clients in Canada and around the world

#### Significance of Transaction

- CIBC has a strong history of innovation and this investment further strengthens its relationship with Dynamics as the two continue to work together to bring new payment products to market
- The transaction demonstrates the continued relevance of the physical card as a means of payment and the increasing importance of innovative payment solutions that create value for consumers in new, differentiated ways while upholding the highest security standards
- The additional capital will help Dynamics to continue to meet global demand for its "Interactive Payment Card" technology platform by increasing the Company's ability to scale its manufacturing operations and extend its technical capabilities and product lines

#### FT Partners' Role

- FT Partners served as a strategic and financial advisor to CIBC on its investment
- Highlights FT Partners' continued success in advising a broad range of top-tier strategic investors across the financial technology landscape

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*with additional participation from*



Bain Capital Ventures



*for approximately*

# \$ 70,000,000



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# Overview of FT Partners

## FT Partners is the Leader in Financial Technology Investment Banking

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
strategic and financial advisor to



in its cash sale to



for total consideration of approximately

**\$1,650,000,000**



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FTP Securities LLC

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sole strategic and financial advisor to



in its approximately 60% majority sale to



for aggregate consideration of approx.

**\$ 700,000,000**



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FTP Securities LLC

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in its 80% majority sale to




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sole strategic and financial advisor to



In its sale to




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sole strategic and financial advisor to



in its

**Initial Public Offering**

valuing the equity at approximately

**A\$480,000,000**



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sole strategic and financial advisor to



in its sale to



**\$ 100,000,000+**



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FTP Securities LLC

is pleased to announce its role as  
strategic and financial advisor to



in its sale to



from




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in its sale to



for cash consideration of approximately

**\$ 325,000,000**



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in its Strategic Investment by



**\$ 100,000,000+**



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in its cash sale to



for total consideration of approximately

**\$ 369,000,000**



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in its growth investment by



for a total valuation of nearly

**\$ 200,000,000**



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FTP Securities LLC

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in its sale to



a portfolio company of




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in its Significant Growth Recapitalization by




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in its acquisition of



for total consideration of approximately

**\$ 300,000,000**



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sole strategic and financial advisor to



in its minority investment led by



for total consideration of approximately

**\$ 50,000,000**



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FTP Securities LLC

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in its

**\$177,000,000**

**Initial Public Offering**

valuing the equity at approximately

**\$ 650,000,000**



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First In Secure Electronic Payments

in its debt financing co-led by

Bank of America Merrill Lynch  
Deutsche Bank  
GE Capital

totaling

**\$ 675,000,000**



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FTP Securities LLC

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in its sale to



for cash consideration of approximately

**\$ 525,000,000**



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# Overview of FT Partners

## Award-Winning Investment Banking Franchise Focused on Superior Client Results

*FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition*



M&A Advisor Awards

- 2014
  - **Equity Financing Deal of the Year**
  - Professional Services Deal of the Year, Above \$100mm
- 2012
  - **Dealmaker of the Year**
  - Professional Services Deal of the Year, Above \$100 mm
- 2011
  - **Boutique Investment Bank of the Year**
  - Deal of the Decade
  - *10 Deal of the Year Nominations Across 9 Categories*
- 2010
  - **Upper Middle Market Deal of the Year, Above \$500 mm**
  - IT Services Deal of the Year, Below \$500mm
  - Cross-Border Deal of the Year, Below \$500mm
- 2007
  - **Dealmaker of the Year – Steve McLaughlin**
  - Business to Business Services Deal of the Year
  - Computer and Information Technology Deal of the Year, Above \$100mm
  - Financial Services Deal of the Year, Above \$100mm



- 2006-2008 ■ Steve McLaughlin consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial Technology



Middle Market Financing Awards

- 2008
  - **Equity Financing Dealmaker of the Year – Steve McLaughlin**
  - **Information Technology Deal of the Year**
  - **Financial Services Deal of the Year**
- 2006
  - **Financing Professional of the Year – Steve McLaughlin**
  - *Financing Deal of the Year - Equity*
  - *Financing Deal of the Year - Debt*

Note: **Bold** represents awards that FT Partners has won, *italics* represents nominations.